

# Raji Kumar



Raji Kumar is the CEO of Dallas Medical Center. Kumar has held this position since April 2010, and she brings more than thirteen years of experience in healthcare and hospital management to her role. Ms. Kumar played a vital role in physician leadership recruitment in her previous position as director of business development and marketing for Select Specialty Hospital in Macomb and Pontiac, Michigan.

With Raji Kumar at its helm, the Dallas Medical Center has been recognized as a Top 15 Health Care System by Thomson Reuters. Raji has recently been named by Becker's Hospital Review as one of the Top 120 Women Hospital and Health System Leaders to Know. Raji began her management career in 1997 as the director of business development and marketing for Select Specialty Hospital in Pontiac and Macomb, Michigan in 2002. Under Raji's leadership, ORH underwent a complete rebranding, saw the addition of a satellite facility, opened seven new surgical service lines, and transformed into an acute care hospital.

Since teaming with Dallas Medical Center as its CEO in 2010, Raji has made major strides in winning back the trust of the community, as well as overseeing economic growth for the hospital. By adding service lines such as spine, cardiovascular, and gastroenterology, the hospital has experienced a significant increase in volume while also managing to decrease operating costs. Under Raji's leadership, the hospital has gone from performing about sixty surgeries a month to nearly 400 surgeries a month, over a span of three years. Additionally, she has recruited close to one hundred new physicians.

Raji received her certification in managing healthcare delivery from Harvard Business School and earned a master's in business administration from the University of Michigan. She received her bachelor of general studies degree from Oakland University in Michigan and her bachelor of physical therapy degree in India. Raji is very active in the community, currently serving on the board of directors for the Metrocrest Chamber of Commerce.

Raji Kumar is a top-ranked CEO of multiple hospitals and institutes of medicine who is known for the way her development, management, and leadership have stewarded both profitability and markedly improved medical quality within the organizations she has served.

**BIRTHDATE**  
June, 11th, 1974

**BIRTHPLACE**  
Chennai, India

**CURRENT RESIDENCE**  
Frisco, TX, USA

**PROFESSION**  
CEO of Dallas Medical Center

## “Hope is a waking dream.”

—Aristotle

### Reflections

#### On Success

I believe in people-powered performance. If you put the right people in the right places, you will be successful.

#### On Career Path

I began my career as a physical therapist. I owned my own business at one point, and shortly after starting the company, I realized it wasn't for me. I then worked as a director of marketing and business development for a rehab hospital in Michigan, where I went on to get my first CEO position. Six years later, I moved to Texas and became the CEO of Dallas Medical Center.

#### On Her Career Path

I feel that I have “arrived” where I need to be in my career. I truly love my job, and I love getting out of bed every day to come to work. I received a call one day from a CEO currently in Dallas who had a distressed hospital that needed my expertise. So I got a flight and came to Dallas. The hospital was losing nearly \$2 million a month, and as of last month, we almost made more money in a single month than we did for the entire year of 2013. Now, that's something to be proud of! That is why I love turn-around hospitals and the challenges they provide.

#### On Philanthropy

I am an active member and supporter of

BAPS charities, which supports the indigent and uninsured Indian community

#### On Leadership

Don't ever change who you are for the sake of your career. It may seem impossible to balance your career and family, but it isn't. Always put your family first. It is possible to be a good leader, mother, wife, sister, and daughter all at the same time.

#### On Education

I have two bachelor's degrees and an MBA. I am a physical therapist by trade. I also have certification in managing healthcare delivery from Harvard, and I was one of the first cohorts selected for this program.

#### On Childhood

I was always different, and I knew that. I wasn't your typical girl; I was always a tomboy. I lived with my parents and grandparents while growing up in India, and I have one older brother who is eight years my senior. We now both live in the United States.

#### On Values

Honesty, loyalty and authenticity are the most important qualities to me.